

OPEN THE TOOLBOX

Chevin Fleet Solutions invites you to 'OpenThe ToolBox' at chevinfleet.com



The ToolBox is a new internet-based initiative from Chevin, which features a suite of online reporting tools that shows how, with Chevin's management software, fleet operators will have the ability to:

- Reduce Costs
- Reduce Administrative Burden
- Reduce Environmental Impact
- Reduce Risk Profile

Each click on a ToolBox 'drawer' will take visitors to the corresponding pages on the chevinfleet.com web site, where there is relevant information on how these functional tools contained within Chevin's software, will help increase operational efficiency.

To find out more information, 'OpenThe ToolBox' at chevinfleet.com

Latest techniques, tips and news from Chevin Fleet Solutions
0800 074 8302 enquiry@chevinfleet.com www.chevinfleet.com
the market leader in flexible fleet management software

FUEL FOR THOUGHT

UseFuel Calculator

Fleet size:

Annual miles per vehicle:

Current Avg MPG:

Proposed MPG:

Fuel cost per litre (in pence):

Total Saving:

[MORE SAVINGS](#)

Fuel is an increasingly expensive commodity, with costs in the UK now having risen to well over £1 a litre, but with efficient analysis of fuel data using Chevin Fleet Solutions' management software, the effect of these rising prices will be minimised.

Although modern diesel vehicles will consistently produce MPG's in the 50s and petrol vehicles can manage high 40s or low 50s, if drivers of vehicles can be made to understand the importance of improving their MPG figures further still and their responsibilities in this regard, then

expenditure on fuel can be vastly reduced, alongside the subsequent reduction in emissions.

For example, for a 350-vehicle fleet with each vehicle travelling an average 30,000 miles per year, with a fuel cost of £1 per litre, it will **save over £45,000** by increasing the MPG by just two miles per gallon (from 45 to 47 MPG.)

The same fleet will achieve **savings of over £100,000** if its average MPG rises by a mere five miles per gallon.

To check the savings for yourself, visit the "UseFuel Calculator" at chevinfleet.com

So there is potential for some major savings, if drivers can take advantage of the efficiency of modern engines and also some simple but effective

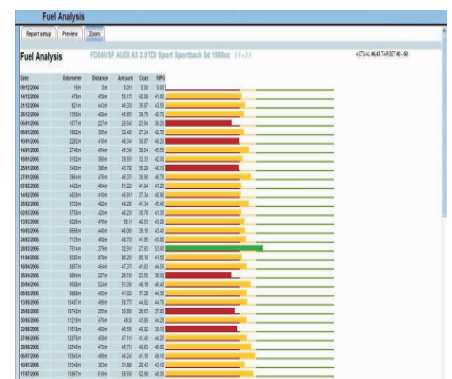
fine-tuning to their driving habits.

This could include; not sitting in traffic jams or car parks with engines idling but with the engine switched off, allowing more time for travel, better journey planning and reducing speed (and therefore fuel usage) on trips.

In addition, a difference can be made in the way fuel is purchased. Using fuel cards, or bunkering fuel stock, can also lead to significant savings compared to the higher cost of fuel bought on the forecourt.

Chevin's fleet software systems are also absolutely invaluable with their ability to take direct transactional data from fuel card companies and fuel dispenser systems and importing it, so that users can view essential management information in easy-to-read reports (pictured).

This will give instant alerts to users when vehicles are performing below their expected MPG's and allow corrective action to be taken. So although fuel prices are now at record highs, there are some very "UseFuel" tools from Chevin to help minimise the effect.



WORTH THE RISK?

With the Corporate Manslaughter Act hitting the statute books in April 08, fleet operators must take its recommendations seriously. It has huge significance to the fleet sector, which Chevin has recognised and developed some useful tools to help meet fleet operators' Duty of Care requirements.



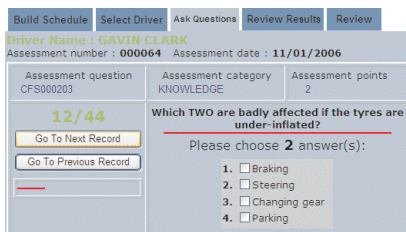
Online Licence Checks

Chevin offers a complete online licence checking solution to help meet Duty of Care requirements, by verifying that drivers hold valid current licences for the vehicles they drive. The information gathered by licence checks can also be used to identify 'at-risk' drivers.

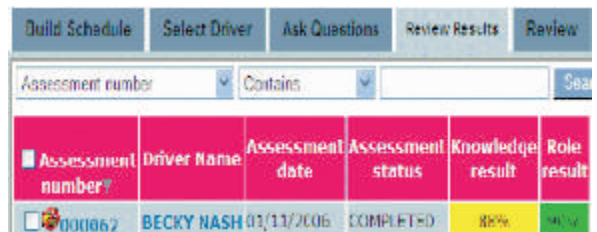
Our online licence checking solution offers:

- Easy-to-read reports
- Improved accuracy
- Easier compliance for your drivers
- Reduced administrative burden
- Secure access by authorised users only
- Full compliance with Data Protection requirements
- Data integration into HR systems
- Interface with online driver risk assessments

Online Risk Assessments



Automatically select drivers for on-line assessment, to identify and control risk. The assessment module will identify areas of high and medium risk using a combination of driver information, their role and general road knowledge.



REDUCED POLLUTION SOLUTION



With the recent launch of the London Low Emission Zone (LEZ), all of Chevin Fleet Solutions' transport management software systems can help to ensure that vehicle operators' fleets comply with the LEZ emission standards.

To further help with vehicle compliance, Chevin has also recently developed a Reduced Pollution Certificate (RPC) Renewal Tool to ensure that vehicles which do not comply with the emission regulations for the Zone, will be immediately highlighted

to fleet managers, potentially saving thousands of pounds in charging fees.

This new development ensures that un-certified vehicles will be flagged immediately to vehicle operators by exception, in easy-to-read traffic-light coloured reports where applicable, and the correct VOSA compliant forms will be automatically generated from the system and despatched to the authorising body for renewal.

Further reminders to vehicle operators identifying un-certified vehicles can also be sent via email, fax or SMS and can continue to be sent, until those vehicles are certified correctly.

Which vehicles does LEZ affect?

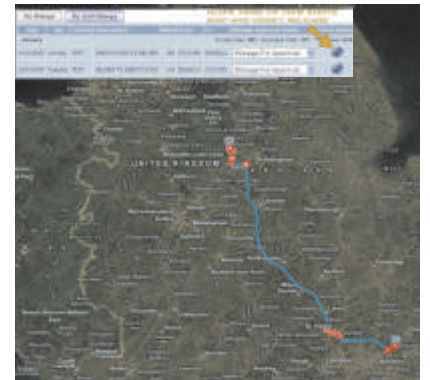
- From February 2008, lorries over 12 tonnes must meet a standard of Euro-3 for particulate matter (PM)
- From July 2008, HGVs, buses and coaches between 3.5 and 12 tonnes must meet a standard of Euro-3 for PM
- From October 2010, vans between 1.205 tonnes unladen and 3.5 tonnes and minibuses must meet Euro-3 for PM
- From January 2012, lorries over 12 tonnes, buses and coaches must meet Euro-4 for PM

CHEVIN GOES THE EXTRA MILE

The ability of Chevin's browser-based FleetWave system to interface with third party tracking systems will allow for full automation of driver expenses processes, saving users both time and money.

This new development from Chevin Fleet Solutions will provide transport operators with:

- Reduction in back-office administration of expenses
- Increased accuracy of private / business mileage split
- Direct mileage claim reductions
- Mileage verification, e.g. fuel transaction exception reporting
- CO2 footprint reporting
- Reduction in fuel usage
- Management of Duty of Care responsibilities
- Reduction in liability / claim management – vehicle location will be tracked at any particular time (for traffic accidents / parking offences)
- Fleet optimisation - making best use of vehicles / staff to meet customer demands
- Driving style analysis / management
- More effective routing options – saving on journey times
- Point of Delivery / Point of Sale tools



GREEN FLEET RECOGNITION



Fleet management software specialist, Chevin Fleet Solutions, has been commended in the IT Innovation Award at the 2007 Green Fleet Awards ceremony recently held at the East Winter Garden, Canary Wharf, London.

The judges recognised the addition of Environmental Impact Reporting to

Chevin's fleet management software systems

This innovative new function offers transport managers the ability to see, at a glance, the environmental impact their fleets are having, which then enables them to measure their fleet's performance against pre-set targets and reduce pollution.

In addition, at the same awards ceremony, Kevin Webb from Business Post, one of Chevin's FleetWave clients, was awarded with Fleet Manager of the Year – Private Sector.

Welcome to our new customers including:

Go Plant (Environmental) Ltd	The Coal Authority
Greater Glasgow & Clyde NHS Trust	Society Insurance
Fife NHS Trust	Massachusetts Highway Dept.
Forth Valley NHS Trust	NYS Office of General Services
Tayside NHS Trust	ADI Car Rental
Huntingdonshire District Council	Squibb & Davies
Dudley Borough Council	New Milton Sand and Ballast
Tropical Shipping	Benchmark Distribution Ltd
Bahamas Telecommunications	US Geological Survey
Smithsonian Institution	NCIS
NASA	Comcco Fire Systems Ltd.
New York State Police	Harris County, Texas
HD Supply	Lewis Tankers
Arizona KAPO	Metropolitan Reclamation Water
Land Engineering	District of Greater Chicago



USA NEWS

REAL-TIME FLEET MANAGEMENT VISIBILITY WITH FLEETWAVE



Eveready Industrial Services provides oilfield services, industrial cleaning, environmental and mechanical services across Canada and the United States. Operating through more than 30 locations across North America, Eveready manages and maintains more than 2,400 pieces of equipment using Chevin's flexible web-based fleet management information system, FleetWave.

Utilizing the tremendous flexibility of FleetWave, Eveready for the first time can link each of their facilities together, allowing them to share resources, reduce on hand parts inventories and significantly improve maintenance practices and compliance of the countless inspections and certifications required for their diverse fleet.

With extensive fleet management requirements from complete asset and life cycle management, workshop, inventory, purchasing, warranty

and campaign management, driver management (including hours of service compliance) as well as accident and risk management, Eveready's fleet management team is now able to manage their diverse fleet using information rather than instinct, dramatically enhancing fleet oversight and savings. With FleetWave's uniquely user definable capabilities, 100% of Eveready Industrial Services' specific requirements have been met without the need for costly and time consuming development.

With simple deployment over the Internet, Eveready's fleet management team are now able to access FleetWave from anywhere at any time, providing real-time reporting and query capabilities; presenting remote and casual users with accurate and timely information regarding fleet conditions, scheduled maintenance and compliance statistics. 'With FleetWave, Eveready's extremely diverse requirements have been accommodated,' said Ron Katz, Vice President of North American Sales for Chevin. In addition, with FleetWave's flexible capabilities, Eveready Industrial Services future needs can be easily accommodated' without the need for expensive and time consuming programming.

THE CITY OF SAUK RAPIDS DEPLOYS ROADBASE TO GAIN CONTROL OVER RISING FLEET RUNNING COSTS



The City of Sauk Rapids, Minnesota has implemented Chevin Fleet Solutions' RoadBASE enterprise fleet management information system to gain control over rising fleet running costs while allowing real-time access to all of the fleet's disparate operating data.

Using RoadBASE, the City of Sauk Rapids is now reaping the benefits of the most sophisticated desktop-based fleet management system available. The City of Sauk Rapids maintains a diverse Department of

Public Works fleet and benefits from RoadBASE's Workshop, Inventory, Warranty, Campaign and Recall, Driver and Accident management capabilities. RoadBASE's unique asset-centric architecture supports the City of Sauk Rapids' complex equipment and attached equipment inventory requirements while enabling complete vehicle and equipment assignment and preventive maintenance management. Capturing complete equipment attributes; RoadBASE has replaced numerous City systems with a single integrated system. To streamline administrative workload while providing comprehensive oversight over every fuel transaction, RoadBASE will automatically integrate with the City's yet to be implemented fuel management system, automatically uploading all fuel transactions and ensuring that this high cost area is tracked to produce maximum cost savings.

CHEVIN CUTS CARBON OUTPUT



Fleet management software specialist Chevin Fleet Solutions is increasing its efforts to reduce not only the impact of its own fleet of company cars upon the environment, but also that of its customers.

By increasing the number of online meetings, customer training seminars and sales demonstrations being held using WebEx technology, Chevin is trying to actively reduce any unnecessary emissions from being added to its own carbon footprint.

Stephen de Launay, Chevin's Sales Manager, commented:

"Thanks to the flexible, browser-based nature of our FleetWave

software, it is quite straightforward to demonstrate the products' full capabilities via WebEx.

We are finding increasing numbers of our customers, and potential customers, becoming more receptive to using this method.

Utilising WebEx technology has two-fold effectiveness; as one, it reduces the level of emissions being added to our own carbon footprint and two, customers can still clearly see how our sophisticated fleet management software tools can help them to minimise the impact of their own fleet on the environment.

For example, if you consider the Energy Saving Trust's "Ten tips for greener fleet management", our software products can hold relevant information and provide key reports on a number of these important recommendations, including:

- Measuring carbon footprint of fleets
- Fuel management and consumption
- Tyre management
- Business Mileage reporting and analysis
- Service and Maintenance scheduling and reporting

So by trying to cut down on the number of face-to-face meetings we hold, we have made our own commitment to reduce our carbon footprint.

And by showing customers how our software can help in managing their fleets from an environmental "best-practice" perspective, we are helping them to reduce their own fleet's impact at the same time."

IN WITH THE NEW



In response to the growing demand for the products and services of Chevin Fleet Solutions, the leading global provider of fleet management software has recently made a number of key new appointments.

Stuart Jardine has recently joined as Business Development Manager. Stuart's background includes a number of years of sales experience with agricultural machinery, original equipment tyre manufacturers and vehicle data systems.

Sowmya Ragnathan has been appointed as a Software Engineer. Sowmya is a Microsoft Certified Developer with a Masters degree in Computer Applications. Before joining Chevin, Sowmya worked for several IT companies in the USA.

Karl Gibson has joined as a Software Engineer; his recent experience includes working on a variety of IT projects for local charities and organisations.

Finally, **Gerry Dodd** has also been appointed as a Software Engineer. Gerry's background involves several years of IT business solutions development experience, working mainly with Microsoft Dynamics. Gerry is also qualified as a Microsoft Certified Partner and Certified Solution Developer.

Their combined skills and experience will help to ensure that Chevin continues to deliver the most innovative, powerful and flexible solutions available for all types of fleet and transport operations.

IF YOU HAVE ANY QUESTIONS, QUERIES, RESPONSES TO THESE ARTICLES OR WANT TO RAISE A SUBJECT IN THE NEXT ISSUE, PLEASE CONTACT:
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